



January 25, 2019

TO: All Trade Partners

RE: 2019/2020 LCBO schedule of quote increases

The table below outlines the 2019/2020 LCBO schedule of quote increases for suppliers.

Date to Pricing	Quote Effective Date	Retail Change* Domestic
March 4, 2019	April 1, 2019	April 29, 2019
April 1, 2019	April 29, 2019	May 27, 2019
April 29, 2019	May 27, 2019	June 24, 2019
May 27, 2019	June 24, 2019	July 22, 2019
June 24, 2019	July 22, 2019	August 19, 2019
July 22, 2019	August 19, 2019	September 16, 2019
August 19, 2019	September 16, 2019	October 14, 2019
September 16, 2019	October 14, 2019	November 11, 2019
October 14, 2019	November 11, 2019	December 9, 2019
November 11, 2019	December 9, 2019	January 6, 2020
December 9, 2019	January 6, 2020	February 3, 2020
January 6, 2020	February 3, 2020	March 2, 2020
February 3, 2020	March 2, 2020	April 1, 2020

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\* The retail price for imported products will change when there is a receipt of goods at the revised quote.

Quote increases may not be accepted if they fail to meet LCBO policies regarding changes in quotes (e.g. listed less than one year, excessive increases). Failure to meet deadlines may result in postponement of quote increases.

Quotes must be sent via e-mail to [pricing@lcbo.com](mailto:pricing@lcbo.com).

This schedule is for increases in quotes only. Suppliers are able to submit quote decreases at any time, provided they have approval from the appropriate Business Unit Director and there is sufficient time for implementation.

As a reminder, products sold through The Beer Store (TBS) are subject to the "Beer Protocol" schedule.

Questions may be direct to [pricing@lcbo.com](mailto:pricing@lcbo.com)

Thank you for your continued support and partnership.

Kyle Baker  
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